**Expression of Interest (EOI)**

**Application Form**

To participate in the **“Pilot Demonstration of the Energy Service Company (ESCO) model**

**for Energy Efficiency in the Agro-processing Sector”** Project of

Cambodia Australia Partnership for Resilient Economic Development (CAPRED)

1. **General Information**

|  |  |
| --- | --- |
| **Name of company** |  |
| **Company address** |  |
| **Phone number**  [Provide multiple numbers if available] |  |
| **Email**  [Provide multiple emails if available] |  |
| **Number of staff**  [Include females] |  |
| **Number of staff with disability** |  |

1. **Eligibility Criteria**

Please tick **(√)** the boxes below that are relevant to your situation to determine if you meet all eligibility criteria to proceed to the next stage of the grant request process.

*Note that only tick the boxes in which the situations apply to you.*

1. **Business Requirements**

☐ 1. My business is a registered company in Cambodia.

☐ 2. My business has been operating for at least 3 years.

☐ 3. The scope of my business includes:

☐ Energy audit ☐ Procurement

☐ Design ☐ Project financing

☐ Installation / Construction ☐ Energy performance monitoring

☐ Others (please specify): ………………………………………………………………………………….

1. **Technical Requirements**

☐ 4. Specialized technology and equipment of my business include sourcing, installing, or maintaining:

☐ Air compressor ☐ AC Motors/pumps system

☐ Boiler ☐ Cooling system

☐ Solar PV system ☐ Lighting system (hybrid solar and grid lights)

☐ BLDC fans system ☐ Power system improvement

☐ Steam ☐ Waste to energy / Cogeneration system

☐ Others (please specify): ………………………………………………………………………………………….

☐ 5. Following your **B.4** response, please list down at least 3 projects that your company provided

sourcing, installing, or maintaining services of the technologies or projects you select above.

(Include information about the project scope and solutions/services implemented.)

☐ 6. In-house expertise relevant to energy-saving performance assignment:

(Attach CVs demonstrating project experience and qualification.)

☐ Number of engineers (female and male): …………………………………………………………………….

☐ Number of technicians (female and male): ………………………………………………………………….

☐ Number of financial specialists (female and male): ………………………………………………………

☐ Number of the management team (female and male): ………………………………………………….

☐ Number of other project teams (female and male): ………………………………………………………

☐ 7. I am committed to providing long-term human resources to support the entire project lifecycle,

including critical tasks such as Investment Grade Audits (IGAs) and Measurement &

Verification (M&V).

1. **Investment Requirements**

☐ 8. My investment size for ESCO projects in Cambodia is within the range of:

[USD …………………………………………………….] to [USD …………………………………………………….]

☐ 9. I am capable and willing to proceed with the ESCO investment model with the following EEMs:

☐ Air compressor ☐ AC Motors/pumps system

☐ Boiler ☐ Cooling system

☐ Solar PV system ☐ Lighting system (hybrid solar and grid lights)

☐ BLDC fans system ☐ Power system improvement

☐ Steam ☐ Waste to energy / Cogeneration system

☐ Others (please specify): ………………………………………………………………………………………

☐ 10. I am willing to enter a minimum five-year contractual agreement with the project owner.

☐ 11. In this pilot project, my business will adopt the following business model:

☐ Shared-saving model

☐ Guaranteed-saving model

☐ Any of the above based on the client's preferences.

1. **Commitment to Sustainability and Impact**

☐ 12. My company is committed to improving energy efficiency and sustainability.

☐ 13. My company is committed to embracing gender equality, disability, and social inclusion

(GEDSI) in business management. I am willing to collaborate with CAPRED to assess

improvement opportunities and provide my staff with GEDSI-related training.

**Note:**

1. Claims against these criteria will be checked and verified during the Due Diligence stage.
2. Only qualified applications will proceed to the next stage.

**Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_​**

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**Name and signature of the CEO: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**